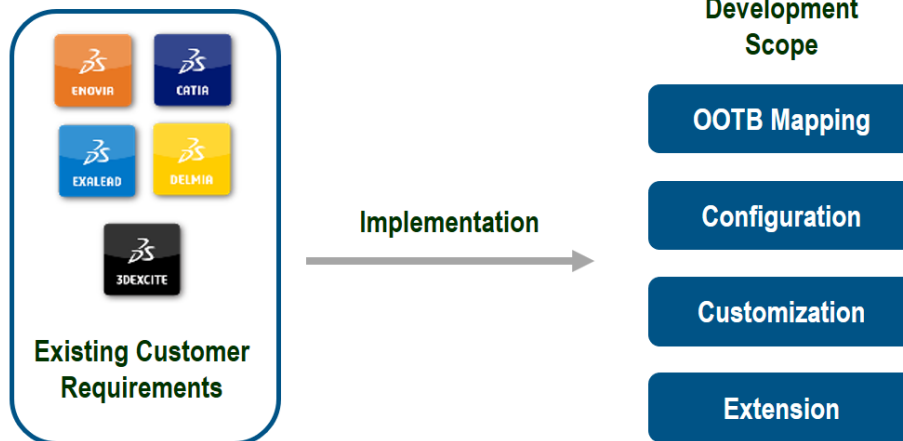


## Implementation

**3DEXPERIENCE®**

## Scope & Overview of Offering



### Offer Description

- We provide services to implement customer business processes across Dassault suite of products.
- Our services help in :
  - Implementing OOTB functions
  - Configuring solutions
  - Extending existing functionality
  - Customizing for specific needs
- Best in class talents covering latest 3DEXPERIENCE DS suite of products
- We adopt best practices and tools, as:
  - Compliance with DS coding guidelines
  - Knowledge capitalization and reusability
  - DS Technology Specific tools
  - Quality framework to ensure first time right.
- We have legacy experience of working on DS technology which is leveraged to ensure scalability, robustness and de-risk any complex implementation work.

## Delivery Framework



### Responsibility Matrix



 Owned by Partner & supported by DSGS

 Owned by DSGS

# Value Proposition

Challenges	How to manage technical risks?	How to protect Margins?	How to deploy 3DEXPERIENCE Platform successfully on time?
	<ul style="list-style-type: none"> <li>• 3DEXPERIENCE platform skills</li> <li>• Manage unknown risks with new platform</li> <li>• Specific functionality customization</li> <li>• Complex reporting needs</li> <li>• ROI justification for Implementation.</li> </ul>	<ul style="list-style-type: none"> <li>• How to provide Customer budget for pre-approvals without detail requirements.</li> <li>• How to provide estimates without affecting margins?</li> </ul>	<ul style="list-style-type: none"> <li>• Unpredictability of Implementation project duration</li> <li>• Maintain required skills for executing development activities aligned to yearly product updates.</li> </ul>
Value Proposition	Predictable Development	Cost predictability & Optimization	Matured Development Factory Model
	<ul style="list-style-type: none"> <li>• 3DEXPERIENCE Platform expertise</li> <li>• Matured Development methodology with Extensive experience</li> <li>• Joint engagement with clear RASCI</li> <li>• DS Technology and Product Knowledge with access to specialized expertise and customization infrastructure</li> </ul>	<ul style="list-style-type: none"> <li>• Catalogue\Experience Based Delivery Model to enable Flexible Engagement Model at Committed Price</li> <li>• Cost Optimization by leveraging onsite-offshore Delivery model</li> </ul>	<ul style="list-style-type: none"> <li>• Project execution with High maturity using Development Factory Model</li> <li>• Scalability and flexibility to match business evolution</li> <li>• Quality framework &amp; Risk Management</li> <li>• Best practices and tools:               <ul style="list-style-type: none"> <li>• Compliance with DS coding guidelines</li> <li>• Industry Knowledge capitalization and reusability</li> </ul> </li> </ul>

# Success Stories

Major Global Automotive Company	American Energy Major	European Industrial Equipment manufacturer
 <p><b>Release:</b> 3DEXPERIENCE R2019x  <b>Customer Needs</b></p> <ul style="list-style-type: none"> <li>• Create a Truck Loading App using 3DDashboard widget</li> <li>• Create custom app Part Information based on 3DDashboard technology</li> <li>• Create custom app Container based on 3DDashboard technology</li> <li>• Create custom app 3D Visualization based on 3DDashboard technology</li> </ul> <p><b>Highlights</b></p> <ul style="list-style-type: none"> <li>• Experienced pool of resources.</li> <li>• Strong understanding of customer's apps/functionality thus helping in quicker and faster way for POCs and other analysis (RCAs)</li> <li>• Good understanding of 3DEXperience Platform and 3DDashboard</li> <li>• Expertise on widget development</li> <li>• Adoption of DS best practices and tools</li> </ul>	<p><b>Release:</b> 3DEXPERIENCE R2018x &amp; CATIA V5  <b>Customer Needs</b></p> <ul style="list-style-type: none"> <li>• Need of real-time global coordination and collaboration between the central team and the domestic agencies</li> <li>• Requirement for Latest and enhanced report generation features</li> <li>• Multiple data sources and access to historical data</li> <li>• Need more interactive and quick access to data in 3DSpace</li> <li>• Involves validating partially 3D aspect of the</li> </ul> <p><b>Highlights</b></p> <ul style="list-style-type: none"> <li>• Enhanced search framework with 3DEXPERIENCE 2018x.               <ul style="list-style-type: none"> <li>• Increased sense of local ownership</li> </ul> </li> <li>• Report template format which can be easily modified as per customer needs.</li> <li>• Manage changes and optimize operations with the ability to connect to other legacy systems</li> <li>• Search efficiently various object from 3DEXperience platform and display in a consolidated view</li> <li>• V5 Co-existence tool is used to translated V5 models to 3DEXperience data.</li> </ul>	 <p><b>Release:</b> 3DEXPERIENCE R2017x &amp; Catia V5/V6  <b>Customer Needs</b></p> <ul style="list-style-type: none"> <li>• Business changes required on Buyer module</li> <li>• Issues in data pack management with suppliers</li> <li>• Unable to use RSQ functionality for buyer-supplier interactions</li> <li>• Adoption of V5 Macros</li> <li>• Connector needed to third party to 3DXP</li> </ul> <p><b>Highlights</b></p> <ul style="list-style-type: none"> <li>• Implementing business specified RFP functionality within Enovia.</li> <li>• Implementing critical P&amp;O function for security in the RFP module.</li> <li>• Analysis to adopt 3DEXPERIENCE functionalities into the macros wherever needed</li> <li>• Develop E3 to 3DEXPERIENCE connector based on RFLP structure</li> </ul>

# Contact Us

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